



A Quarterly Newsletter for Piper Trainers and Flight Schools

# TakeFlight

1st QUARTER 2011

## Innovations in Training

less physically demanding. With these advancements in trainer aircraft, Piper gives early pilots the tools needed to make a more seamless transition to larger aircraft with increasingly advanced systems.



When William Piper introduced the Piper Cub in 1937, he had a dream. He felt that everyone should fly and firmly believed that Piper Aircraft could provide everyone with that freedom. The Cub did something no plane before it

had done – not only did it make learning to fly affordable but it also launched general aviation to a peak of awareness in the public eye. Americans who had never thought of flying, let alone owning their own aircraft, were now turning their eyes skyward with newly founded interest. Every plane that passed by was a “Piper Cub!” It was with the Cub’s solid success that Piper Aircraft established a reputation for producing training aircraft that were, and are still today, the paramount of the flight training industry.

The aviation world has evolved immensely since the days of the Piper Cub. Following hand-in-hand with that evolution Piper Aircraft has tuned their trainers to provide student pilots and instructors alike with innovative solutions to meet the change in standards. Glass panels replace traditional round dials. VORs and ADFs now serve as back-up nav aids to powerful and advanced GPS systems. More ergonomic seating and yokes make the flight training environment

The training fleet designed and built by Piper continues to advance each year, building innovation into products that are recognized worldwide for their proven reliability and quality. Even so, as Piper takes steps towards the future it is not without remembering the past. The spirit of William Piper and his Cub still thrives in the factory today as Piper continues to pursue making aviation a reality for all. ▲

*The infamous Piper cub started tens of thousands of pilots on their flight training journeys.*



## Piper News

### The Evolution of the PiperJet

Piper announced at the 2010 National Business Aviation Association (NBAA) Convention the evolution of their Very Light Jet, the PiperJet, renamed the PiperJet Altaire. For more information visit [piper.com/piperjetaltaire](http://piper.com/piperjetaltaire).

### Piper 2011 Event Schedule

US Sport Aviation Expo  
Sebring, FL  
1/20 – 1/23

Vero Beach Airport Day  
Vero Beach, FL  
2/12

Sun 'n Fun  
Lakeland, FL  
3/29-4/3

EAA AirVenture  
Oshkosh, WI  
7/25-7/31

COPA Migration 9  
Colorado Springs, CO  
8/11-8/14

MMOPA  
Hot Springs, VA  
9/7-9/12

Reno Air Races  
Reno, NV  
9/14-9/18

AOPA Expo  
Hartford, CT  
9/22-9/24

NBAA  
Las Vegas, NV  
10/10-10/12



# Spotlight:

**Piper Aircraft, Inc. sold a fleet of six Piper Seminole multi-engine piston-powered advanced training aircraft to Airline Transport Professionals (ATP), a nationwide firm specializing in airline pilot training and pilot career development. The airplanes were delivered to ATP in December 2010.**

Piper and ATP jointly made the announcement at the Aircraft Owners and Pilots Association's Aviation Summit 2010, held in Long Beach, California this year. Both companies are exhibiting at the annual gathering.

"The Piper Seminole has proven itself in hundreds of thousands of hours of flight school training around the world," says Piper Executive Vice President Randy Groom. "ATP students admire the airplane for its ability to help them learn advanced flight training maneuvers and procedures

while the instructors appreciate the Piper Seminole's ability to teach these lessons in a safe and forgiving manner."

ATP Vice President of Flight Operations Jim Koziarski says "ATP chose the Piper Seminole because of its dispatch reliability, compatibility with our existing fleet, and, of course, ATP's commitment to providing high-quality multi-engine flight training and experience to pilots of all certification levels."

With the purchase, ATP will operate a whopping 87 Piper Seminoles in its training

fleet. The company also operates 50 Cessna 172s, five Diamond DA40s and a CitationJet. The new Piper Seminoles are powered by two Lycoming O-360-A1H6 engines each generating 180 hp, with a 2,000-hour time between overhaul.

## About ATP

In 1984, ATP pioneered cost-efficient, accelerated, multi-engine flight training with an emphasis on pilot career development. Today, ATP's Airline Training Programs prepare graduates for airline pilot and corporate pilot careers with nationwide flight experience in the largest, multi-engine training fleet. Advanced jet training transitions these pilots from light twins to modern regional jets in CRJ-200 flight training devices. With thousands of graduates who have completed airline training on time and on budget, airlines come to ATP first to meet their demand for pilots. ATP flies over 6,000 hours to provide more than 300 FAA pilot certifications each month at 22 locations nationwide. ▲



### Contact:

Airline Transport Professionals  
 PO Box 1784  
 Ponte Vedra Beach, FL 32004  
 800-255-2877  
 info@allatps.com

# Seminole

## Simply the Best in Class

**With its distinctive T-shaped tail, the Piper Seminole is the best-regarded twin-engine training aircraft in the industry.**

Consistent, reliable and forgiving, the Seminole has continually been the choice of students and instructors alike for learning multi-engine maneuvers and procedures for over 30 years and hundreds of thousands of flight hours.

Competitively priced, the Seminole also pinches pennies when it comes to maintenance and cost of operation, which makes it a high value for instructors and schools. A decision to place one or

several Piper Seminoles on your flight line is a decision backed by years of service, support, and reliability. Even after hours the Seminole serves as a powerful business and pleasure aircraft, with a cruising speed of 162 knots, a service ceiling of 15,000 feet and a range of 700 nautical miles.

The Seminole comes standard with a Garmin G500 avionics suite featuring dual 6.5" PFD and MFD screens and Garmin's ultra-reliable GRS 77AHARS. These highly-evolved panels are designed to provide students with an easy transition to the Garmin G1000 they will find in most high-performance pistons, turboprops and business jets. ▲



## Employee Spotlight:

### Hans Stancil

Hans Stancil joined the Piper Fleet Sales team in July 2010. Stancil boasts a diverse background in the aviation industry and has over 300 hours of flight time experience. He joins Piper from Amjet Aviation in Atlanta, GA where he worked as an aircraft sales broker.

"Hans is a great addition to our team here at Piper. He brings a strong intellect and high energy level which will help us increase our fleet sales throughout the world," says Executive Vice President Randy Groom.

Born and raised just outside of Atlanta, GA, Stancil graduated from Georgia College & State University in 2008 with a degree in Business. He earned his commercial rating in a Piper Saratoga and multi-engine rating in a Piper Seminole. ▲

**To contact Hans Stancil for a Fleet Sales inquiry:**  
[hans.stancil@piper.com](mailto:hans.stancil@piper.com)  
 772.299.2521

*The worldwide fleet of Piper Seminoles collectively has over 1.7 million flight hours.*



# DO YOU PILOT A PIPER?

Here's your chance to **SAVE\*** on air filters, batteries, tires and more for your plane.

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Get Piper parts for your aircraft at  
[JeppDirect.com/piper](http://JeppDirect.com/piper)

\*Sale ends March 31, 2011





**Corporate Headquarters and Manufacturing**

Piper Aircraft, Inc.  
2926 Piper Drive  
Vero Beach, FL 32960

772-299-2403  
sales@piper.com  
fleetsales@piper.com

PRST STD  
US POSTAGE  
PAID  
Permit No. 1513  
Ft Worth, TX

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# Introducing the 2011 Archer TX

*Piper is pleased to announce the arrival of the Archer TX – the legendary 180 hp Piper Archer specifically configured for the flight training environment. Less frills and increased durability make the aircraft excel throughout the year-round hard everyday use experienced at flight training centers. Unchanged is the rugged construction and stable handling that has introduced thousands of pilots to the sky and has been respected by A&Ps for over 50 years.*



2011 Archer TX

- **Garmin G500 Avionics Suite** – the intuitive and smart glass cockpit students want to fly
- **Lycoming O-360-A4M engine** – renowned for unbeatable reliability and maintenance costs
- **Hand installed vinyl seats** – super-durability that will last with minimal wear
- **Option for factory-installed air conditioning** – for training environments in desert conditions

## Competitive Comparison:

**Piper Archer TX**  
**\$289,900**  
 Cruise Speed: 128 ktas / 237 km/h  
 Useful Load: 870 lbs / 395 kg  
 Full Fuel Payload: 582 lbs / 264 kg  
 T.O. over 50 ft: 1,608 ft / 490 m

**Cessna Skyhawk SP**  
**\$301,500**  
 Cruise Speed: 126 ktas / 233 km/h  
 Useful Load: 841 lb / 381 kg  
 Full Fuel Payload: 523 lbs / 237 kg  
 T.O. over 50 ft: 1,685 ft / 514 m



Optional Dual Garmin G500 Suite

*For more information on the Archer TX, and to learn how it makes business sense in your training setting, please contact Piper Fleet Sales.*

**Piper Fleet Sales**  
**Chuck Glass**  
+1.772.299.2830  
fleetsales@piper.com